

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant

H. William Tanaka d/b/a  
Tanaka Ritger & Middleton

Name of Foreign Principal

The Japan Automobile Tire  
Manufacturers Association, Inc.

Check Appropriate Boxes:

1. ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
2. ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
3. ☐ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

to render informational services

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

See Statement No. 4 and Retainer Agreement (attached)

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1</sup>  
Yes ☐ No ☒

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B

February 27, 1990

Name and Title

H. William Tanaka  
Attorney

Signature



<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

AGREEMENT BETWEEN  
THE JAPAN AUTOMOBILE TIRE MANUFACTURERS ASSOCIATION, INC.

AND

H. WILLIAM TANAKA

This is an agreement entered into between The Japan Automobile Tire Manufacturers Association, Inc. (hereinafter referred to as "JATMA") of Tokyo, Japan and H. William Tanaka, Counselor at Law (hereinafter referred to as "Counsel") of Washington, D.C., wherein Counsel agrees to perform the following services.

Counsel will provide information of interest to JATMA on U.S. Trade laws, regulations and administrative practices. Counsel will answer questions on actions under trade laws which may affect the marketing of tires in the U.S. Counsel will provide periodic industry analysis on a quarterly basis.

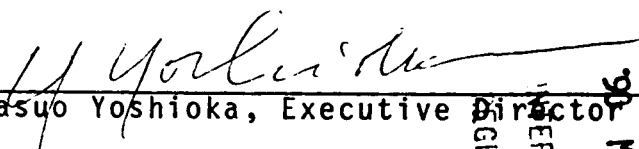
This agreement shall cover the period of May 1, 1990 through April 30, 1991, at an annual retainer fee of \$50,000.00 (Fifty Thousand Dollars). Counsel will charge at the usual law firm hourly rate when rendering answers to questions separately made by any specific member of JATMA.

All reasonable out-of-pocket expenses incurred in connection with providing the services hereinabove, such as taxis, postage, telephone, etc. shall be reimbursable over and above the retainer fee.

All travel outside of Washington, D.C., at the specific request of JATMA, shall be payable at the daily rate of \$1,500.00 (One Thousand Five Hundred Dollars) with all travel payable over and above the daily rate.


IN WITNESS WHEREOF, the parties have hereunto signed, sealed and delivered this agreement on the date written below.

THE JAPAN AUTOMOBILE TIRE MANUFACTURERS  
ASSOCIATION, INC.

  
Mr. Yasuo Yoshioka, Executive Director

Date: February 20, 1990

H. WILLIAM TANAKA

  
Counselor at Law

Date: February 20, 1990

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